



# INTERNATIONAL AVIATION MARKETING LTD.

is a helicopter sales, acquisition and advisory company that provides turnkey solutions to aircraft buyers and sellers across the globe.



## ADVISORY SERVICES

### LEASE SERVICES

- Aircraft Marketing
- Lease Negotiation
- Lease Return Analysis
- On-Going Lease Management

### BANK SERVICES

- Individual Aircraft & Fleet Disposal
- Fleet Valuation
- Auction Services
- Repossession Support

### OPERATOR SERVICES

- Aircraft Acquisition and Disposal Services
- Helicopter Valuation
- Fleet Management Strategy
- Aircraft Maintenance
- Agreements and Support

### FIXED WING SERVICES

- Aircraft Acquisition and Disposal Services
- Lease Negotiation and Management
- Access to Energy Related Markets

## WHO WE WORK WITH

- HELICOPTER OPERATORS
- BANKS
- CONSULTANTS
- LEASING COMPANIES
- PRIVATE EQUITY FIRMS

## ADVISORY SERVICES



Offshore Oil and Gas/ Search and Rescue



VVIP/Corporate



Utility Markets



Emergency Medical Service (EMS)



**LIGHT**  
BELL 407  
AIRBUS A350  
BELL 206



**MEDIUM**  
AW139  
S76  
BELL 412



**LIGHT TWIN**  
BELL 429  
EC135/145  
AW169



**HEAVY**  
S92  
H225  
AW189

## BUY A HELICOPTER

Every aircraft acquisition is as unique as your needs. We listen to those needs, simplify the buying process, and help you find the right helicopter using a fully customized approach.

## SELL YOUR HELICOPTER

Our strength in selling helicopters comes from the strength of our relationships across every corner of the globe. We leverage our extensive network of buyers, business partners, and unparalleled market access to successfully sell your aircraft.

## ADVISORY SERVICES



## ADVISORY SERVICES

I would highly recommend IAM for any aircraft related challenges and opportunities that you or your firm may face.

MICHAEL O'KEEFE, MANAGING DIRECTOR - HEAD OF AVIATION  
**ECN CAPITAL CORP.**

His breadth of experience and network of contacts has helped us avoid many issues associated with the complexity of our transactions. Our company looks forward to our continued working relationship with him.

HECTOR GONZALES, CEO  
**ASESA**

## BRAD SHAEN DIRECTOR AND FOUNDER

Brad Shaen is the Director and Founder of International Aviation Marketing Ltd. Since founding the company, he has become a global leader in helicopter sales and acquisition, especially in the offshore oil & gas and utility sector.

With almost 25 years of experience in aviation, Brad has built a strong reputation as an industry expert that provides value-added strategies to helicopter operators and financial institutions of all sizes. relationship with him.

